

# United States Senate

January 23, 2017

Jeffrey P. Bezos, Chief Executive Officer  
Amazon  
410 Terry Avenue North  
Seattle, WA 98109

Dear Mr. Bezos:

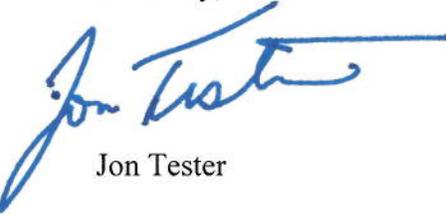
Thank you for your continued commitment to creating new jobs in America. In recent years, too many of our nation's largest businesses decided to move jobs overseas or invert their headquarters instead of investing here at home. That is why I am thrilled to see Amazon's plan to add 100,000 American jobs in the next 18 months. I also commend Amazon's intentions to hire an additional 25,000 veterans and military spouses over the next five years. Today I write to urge Amazon to explore opportunities to grow their operation in Montana and take advantage of our incredible workforce, unmatched outdoor opportunities, and our exceptional public education system.

Montana is often defined by our spectacular landscapes, wide-open spaces and top-notch hunting and fishing. While we are proud of these attributes, they pale in comparison to our greatest asset, our people. Montanans have remarkable work ethics, innovative energy and an unwavering commitment to getting the job done right. These qualities provide tremendous benefits to the businesses that operate in our state, many of which successfully compete with entities around the world. Montana also boasts a robust education system that routinely trains employees to meet the cutting edge needs of our employers.

Montana's well-trained workforce and quality of life make it an ideal location to establish new business ventures. In fact, Montana is routinely ranked the most entrepreneurial state in the nation by the Kaufmann Foundation. Amazon should consider capturing some of this energy and talent as the company strives to reach new heights. Montana is also home to approximately 100,000 veterans, making the state among the highest veteran per capita states in the nation. As Amazon seeks to meet its veteran hiring goals, it should look no further than Montana. Amazon would greatly benefit from the skill and dedication that Montana's veterans bring to their post-military careers.

As Amazon continues to grow, I stand ready to work with you to showcase the outstanding traits that Montana can bring to your company. I would be happy to assist with arrangements if you or your representatives would like to visit the state. Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink that reads "Jon Tester". The signature is written in a cursive style with a long horizontal line extending from the end of the name.

Jon Tester